

Janeth Pazmino Top Producer | Realtor

- She is not getting a good response from yelp ads as she just started yelp a week ago.
- Timestamp 2:00 She asked are we from yelp or not? as she was thinking we are from yelp
- Tyson explained him about our company and how we work as she paid \$300 to yelp
- Timestamp 6:00 Tyson showed her our realtor (Welder Perez) and our company
- Timestamp 11:00 this guy is working with us from past 6 to 7 months and now he is getting 60 70 calls.
- Timestamp 12:00 Tyson explained him GMB where she don't have to pay per call, lead or jobs.
- Timestamp 13:00 \$225 in which I'm not just optimizing also make sure I'll manage your listing as 5 star.
- Timestamp 14:30 she wants to link her Instagram
- Timestamp 15:00 explained her about how we can link those social media platform.
- Timestamp 15:38 she already have a YouTube channel and Instagram
- Timestamp 17:00 we'll target more seller agent keywords
- Timestamp: 17:25 we'll upload HD videos
- Timestamp 18:15 She is concern because she already work with some other marketing company and the over commit but deliver nothing that is why i don't want anyone for a month or so I want someone to work for a longer run.
- Timestamp 21:00 talked about services that she provides.
- Timestamp: 22:20 I can target up to 5 keywords according to services and most amount of searches in your area
- Timestamp 24:40 Talk about the business name as it is not same on every social media and GMB for now
- Janeth Pazmino Top Producers (Business Name)
- Timestamp 28:40 Tyson said if you want to change in future if it possible we can change the name too as if we do it now might be a chance that your listing will get suspended
- Timestamp 30:50 I'll add more videos on your YouTube channel
- Timestamp 34:00 completing her business profile information.
- Timestamp 35:45 discuss about biweekly report and show her the progress we got in those 15 days.
- Timestamp 37:20 within 24 to 48 hours CST member will reach you out with a bunch of keywords so just pick and choose any 5.
- Timestamp 39:20 the price will remain the same every month and there is no activation or cancellation charges.
- Timestamp 40:35 don't worry about it our CST member impress you with work.
- Timestamp 43:35 there is no automatic billing as there is no contract so every month first i need ur authorization and then charge the card.
- Timestamp 40:40 CST member will going to know each and everything about this account so he knows all the things u want.
- Timestamp 46:00 we are going to link each and everything with your listing Insta, Facebook YouTube etc.
- Timestamp 1:09:00 she is not interested about Voice search for no but next month if she sees some result than we can install that voice search plugin
- Timestamp 1:12:20 by Monday before calling u they will send u the email just decide the time and then they'll give u a call

QA Notes

She is concern about her business name and social media account to as she wants to attach them with GMB so kindly talk to her accordingly.

Cross checking the information on CRM:

- Name
- Email
- Business Address
- Cellphone Number
- Services
- Keywords
- Radius Miles
- Listings Status (Available)
- Notes on CRM