

Call Summary:

- Aaron pitched him and he is running ads on Yelp getting some jobs.
- Blake jumped over the call.
- He is doing Google ads.
- Blake quoted \$200/month with no contract.
- He is not registered on Google and doesn't have a website.
- 25 miles gradually.
- 5 keywords.
- Blake sent him a proposal.
- Working hours and days **Monday to Sunday 8AM to 9PM.**
- Bi-weekly report.
- Blake pitched him for voice searcher and quoted \$100.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is nice and humble. He is doing Google ads. He is not registered on Google and doesn't have a website. We have to register him on Google on this address **2565 Comal Springs Canyon Lake, TX 78133, USA.** Blake told him that you received a postcard within 5 working days. Blake quoted \$200 for his listing optimization. Blake pitched him for voice searcher and quoted \$100 and he agreed. Blake told him to give at least three months to this campaign to see good results. He is very nice and work with us for longer run so deal him accordingly.

GMB: \$200

Voice Searcher: \$100

Total: \$300

Additional Notes:

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	11 years

Cross Checking the Information on CRM:

- Owner name: Jason Young
- Business name: South Texas Water Solutions
- Business number: 210-232-6767
- Business email: southtexaswatersolutions@yahoo.com
- Personal email: jcyoung99@yahoo.com
- Business address: 2565 Comal Springs Canyon Lake, TX 78133, USA
- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (Yes)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)