

## Client Name: Father Time Renovation

### 1st call

- Standard call showed him clients and explained him the plan.
- Quoted \$250
- Client got disconnected and scheduled for Monday on text.

### 2nd call

- Closer explained the project and took information
- Customer wanted to cover just his surrounding areas of his zip code
- Customer wanted to pay on Thursday through his business card

### 3rd call

- Closer verified the information.
- Charged the payment
- Closer suggested to add voice search plug in, customer authorized it and payment was charged for \$100

### QA Department Notes:

Client was very cooperative and easy to talk. His registration process is due. He is just looking to advertise in his surrounding areas. Closer explained all the process quite well and was a good call. If shown the results can become a good and long-term client

#### Cross Checking the Information on CRM:

*(Mentioning only incorrect Information)*

- Name
- Email
- Business Address
- Cellphone Number (Yes)
- Services (Yes)
- Keywords (-)
- Radius Miles (-)
- Listings Status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)

- Reg On GMB (coached) (Yes)
- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)